



INSURANCE MARKETING SERVICES

PRODUCTS SERVICE AND TECHNOLOGY

171 South Anita Drive, Suite 102
Orange, CA 92868

May 28, 2009

Re: Office Relocation & New Contact Information

Attn: James Brannen Agents

For over 35 years Insurance Marketing Services and The Perper Company have served our local San Diego agents from our Mission Valley office. Please note that effective May 29th, 2009 we have merged our San Diego operations with our Orange County headquarters.

As part of this re-structuring Jim Brannen is no longer affiliated with Insurance Marketing Services and The Perper Company. We would like to thank Jim for all of his hard work and contribution to our success over the years, we wish him well. Your new contact and Brokerage Manager will be Steven Herrera, CLU, FSSI; who is located in our Orange office. We are excited about the opportunity to have Mr. Herrera continue to build our relationship with you.

In this time of transition Steven Herrera will be contacting you directly to assist you with any questions or cases you might have. Mr. Herrera specializes in helping agents with field underwriting and providing marketing support to help them to construct the best life insurance plans for their clients. Mr. Herrera is a Chartered Life Underwriter (CLU) and has a Fellow Financial Services Institute (FFSI) designation. He works with Term Life, Universal Life, Indexed Universal Life, and Whole Life products with an emphasis in business and estate planning. He assists agents with wealth accumulation and wealth transfer concepts for their high-net-worth clients, like supplemental retirement income planning, estate planning, business continuation planning, split dollar arrangements, key person plans, as well as impaired risk and high face amount term plans.

If you have any questions regarding these changes or should you need any support on a new or existing case please call us in our Orange, CA office.

Sincerely,

Brent Giroux

President
Insurance Marketing Services, Inc. & The Perper Company
Ph: 800-914-9483
Brent@IMS4u.net

New Procedures & Contact Information

Existing Pending Applications:

- Contact Steven Herrera
- You may call our Orange office for support
- Mail and/or fax all requirements and information to our Orange office

New Business & Marketing Support:

- Contact Steven Herrera
- You may fax and or mail applications to our Orange office

Orange, CA Office Information:

171 South Anita Dr, Suite 102

Orange, CA 92868

Ph: 800-914-9483

Fax: 714-634-3972

About Insurance Marketing Services

Insurance Marketing Services has been providing innovative solutions for the Brokerage Community since 1970. Headquartered in Orange, CA we offer a one-stop organization for all of your Life, Annuity and LTCi needs.

Whether you are a financial planner, life producer, P&C or benefits producer we have built our company on the principle that you should have more time to focus on selling and servicing your clients. Insurance Marketing Services has access to over 125 top rated carriers and an In-House Impaired Risk Underwriter ensuring you are best able to meet the needs of your clients.



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www.IMS4u.net